# ISSUE 9 JUNE 2019

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## freightbook

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#### FREIGHTBOOK

countries use	eight forwarders from more than 140 e Freightbook as a low cost platform to ir company services on a global scale.	
F-BOOK (FREIGHTBOOK'S NEWSLETTER)		
PUBLISHER:		
CONTACT:		
COVER:	Origin Logistics with Multiple Project Cargo See page 18 for details. Photograph: Origin Logistics	

www.freightbook.net

LINKING TOGETHER INDEPENDENT FREIGHT FORWARDERS

freightbook

#### FROM THE PRESIDENT/C.E.O.

#### LEARN SOMETHING NEW IN 2019!

Our online program **Heavy Transport** offers you professional training from an industry expert at a heavily reduced cost. Besides the benefit of not having to travel, you can stop and start the training at your convenience, with no deadlines.

"The training platform is affordable and delivers information that is excellent value for money. The information is presented in a clear and concise manner." Paul Lucas, HLPFI

Upon completion, an e-Certificate is sent via email which can be downloaded, shared and printed immediately so that you can verify your training to clients and officials quickly and easily.

Most industry courses and workshops are only available in the USA and Europe. However, our training is not only affordable but also available to anyone who has access to the internet. This has resulted in our training being used in countries as varied as Denmark to Djibouti, Tunisia to Trinidad,

Namibia to New Zealand, Slovenia to Sierra Leone, Ireland to Ivory Coast, Hungary to Honduras, China to Colombia."

To further your career, go to freightbooktraining.com.

• Use the code FB25 for a 25% discount.

Rachel Humphrey FCILT Freightbook Founder

## **NEW ADDITIONS**

We are pleased to welcome these new Companies into the Freightbook fold and hope that they will enhance and improve our ever growing list of freight compaies and countries represented.

#### ITALY:

Logimar Srl 08/05/2019

SRI LANKA: Cargo Overseas Freight 30/04/2019

INDIA: Worldline Logistics 30/04/2019

INDIA: Premier Global Logistics 30/04/2019

LATVIA: Relyon Shipping 30/04/2019

**POLAND:** Spn Logistics 26/04/2019

INDIA: Azimar Shipping & Logistics 18/04/2019

BRAZIL: Oxen Cargo 18/04/2019

**PAKISTAN:** Uf Logistics 13/04/2019

BANGLADESH: 3I Logistics 13/04/2019 SOUTH AFRICA: Natco Sa Intl 12/04/2019

**CHINA:** Dyho Line Global Logistics Co 08/04/2019

**BANGLADESH:** Big Intl Company Ltd 02/04/2019

**UAE:** Blue Breeze Shipping 21/03/2019

BANGLADESH: Mercury Bangladesh 18/03/2019

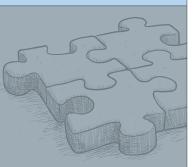
**BANGLADESH:** Transworld Logistics 18/03/2019

UNITED STATES: Limco Logistics Inc. 05/03/2019

SRI LANKA: Specialised Shipping Services 01/03/2019

**QATAR:** Freightex Logistics 24/02/2019

PANAMA: Translog Global Solutions 23/02/2019



**CYPRUS:** Kazoulis Global Logistics 22/02/2019

TURKEY: Mark Global Lojistik 22/02/2019

BELGIUM: Spark Global Logistics 22/02/2019

CANADA: Tls Truck Load Services 20/02/2019

ISRAEL: Triple A Logistics & Freight 16/02/2019

**POLAND:** "Omegair Cargo" Ltd 11/02/2019

KENYA: Harler & Supreme Logistics 11/02/2019

**COLOMBIA:** Sls Holding 07/02/2019

MALAYSIA: Superterra 30/01/2019



## BATI CELEBRATE 2019 IN THE PORT

The BATI Group Project Team welcomed 2019 at the port whilst at a project operation.

BATI got nominated to transport a press machine from Korea to Romania.

The shipment was a door-to-door shipment from Pyeongtaek to Pitesti.

The press machine and its accessories weighed 185 tons in total, with the machine itself weighing 80 tons.

The largest challenge faced was the lack of time, because the press machine had to be used immediately.

A spokesperson from the BATI Group Project Team said:

"Due to our global reach, we cooperated flawlessly with Korea and Romania in order to deliver the machine on-time."

www.batigroup.com.tr

## SPC WITH HOYER REPRESENTATION



SPC is specialised in project freight forwarding as well as a ship agency and cargo broker.

they are a young company built by a team with a wide experience.

SPC Logistics are pleased to announce that they have obtained representation from Hoyer, who are one of the world leaders in the market of liquid transport such as chemicals, foodstuffs and mineral oil

Hoyer use flexitanks and isotanks to allow the transportation of these liquids to be safe and efficient.

SPC will continue to function as agents for Hoyer within Nicaragua and Costa Rica.

www.spclog.com

## TURK WITH ADDITIONAL WORK ON ALBA POT LINE 6 PROJECT

Turk Heavy Transport were established in the late 1950's and currently employ over 150 professionals including highly qualified teams of engineering personnel, providing a full scope of works, risk analysis and methods including design.

Turk Heavy Transport once again successfully completed the internal transfer of an Alba Butt Press Machine using a jacking and skidding method for the Alba Potline 6 Project.

- Cargo: Butt Press
- Dimensions: 6.25 x 3.32 x 3.54 m
- Weight: 78 tons
- Quantity: 1 unit

A spokesperson from Turk Heavy Transport had this to say about the shipment:

With the assistance of our projects



and heavy lifts team, who carried out and provided solutions as well as all the pre-planning works thanks to all of them.

www.turktransport.biz

## STAR WITH OFFSHORE PROJECT CARGO

Star Shipping (Pvt) Limited are a PCN Member from Pakistan.

For this project, Star Shipping were required to plan & execute an entire offshore project.

Star Shipping were tasked to ship a hull & superstructure crane.

During the planning phase, their project management team analysed the project carefully to uncover any potential problems.

They also took care of inter-phase issues between vessel, installation and project both before and during the execution of offshore operations.

Star Shipping's operations team successfully completed their offshore semi-submersible project via open sea in Karachi, Pakistan.

A flat-top barge (Dong Fu 885) vessel from China arrived for the project and was loaded at Karachi with the help of in-land water, harbor and coastal services.

All offshore operations were concluded without hindrance.

www.starship.com.pk



freightbook

## **TOP RATED**



#### **RATINGS & REVIEWS**

Freightbook has introduced a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

"I always refer to customer ratings before purchasing products online. This applies to service providers too. A recent survey showed that 91% of businesses are influenced by recommendations when making a decision to use a company so we've made it super quick and easy to share feedback on our advertisers. Freightbook Founder, Rachel Humphrey

Freightbook's unique profile pages and rating system provide a good insight into each registered company which raises confidence and increases business. Your first-hand experiences benefit other forwarders.

## AL-WALLAN LOGISTICS Saudi Arabia

Year Business Started: 15-04-2008

Road Freight; Customs Clearance; Project Cargo; Dangerous; Door To Door; Personal Effects;

#### REVIEW

#### \*\*\*\* WESTLINK LOGISTICS Australia

Tel: +61 8 6316 0600 Year Business Started: 01-01-1993 Services: Air Freight; Road Freight; Customs Clearance; Sea Freight; Dangerous; Door To Door; Insurance Number of Employees: 14

#### REVIEW

Ltd on 14th Sep 16: "Westlink Logistics joined Project Cargo Network in 2013 and always score highly in our annual Quality Control Survey. Westlink Logistics have achieved Gold membership due to their high standards and we highly recommend the company."

#### $\star \star \star \star \star$ UNITRANS LTD Armenia

#### Tel: 37410 520293

Year Business Started: 15-04-1992

Services: Air Freight; Road Freight; Customs Clearance; Project Cargo; Sea Freight; Dangerous; Door To Door; Personal Effects; Warehouse; Insurance

Number of Employees: 20

#### REVIEW

«No comment left»

#### $\star \star \star \star \star$ CROSSING CONTINENTS LOGISTICS Argentina

Tel: (5411) 5219-1221 Year Business Started: 15-04-2007 Owner: Mr. Carlos Schiratti

Services: Air Freight; Road Freight; Customs Clearance; Project Cargo; Sea Freight; Dangerous; Door To Door; Personal Effects; Warehouse; Insurance

Number of Employees: 12

#### **RFVIFW**

By Transmeridian International Logistics «No comment left»

#### $\star\star\star\star\star\star\star$

EAST WEST LOGISTIC

Services: Air Freight; Road Freight; Customs Clearance; Project Cargo; Sea Freight; Dangerous; Door To Door; Personal Effects; Warehouse; Insurance

#### REVIEW

### \* \* \* \* \* X L I GLOBAL AIR AND

#### OCEAN Australia

Tel: +61 8 9 350 2300 Year Business Started: 18-08-1994

#### Owner: Ian Fletcher

Services: Air Freight; Customs Clearance; Project Cargo; Sea Freight; Dangerous; Door To Door; Personal Effects; Warehouse; Insurance Number of Employees: 28

#### REVIEW

«No comment left»

#### **HOW TO POST A REVIEW:**

- 3. At the foot of the profile, click the stars to score the company
- 4. You may also write a review (up to 50 words)

The review will appear live within 24 hours once approved by the Freightbook Team

## **G.P. CARGO & SERVICES**

#### Tel: +297-5828344

Owner: Kenneth Geerman

Services: Air Freight; Customs Clearance; Project Cargo; Sea Freight; Dangerous; Door To Door; Personal Number of Employees: 15

#### REVIEW

#### $\star$ $\star$ $\star$ $\star$ VINPAC LINES Argentina

#### Tel: 54.11.4331-0835

Year Business Started: **15-04-1993** Owner: Daniel Caride Services: Air Freight; Road Freight; Customs Clearance; Project Cargo; Dangerous; Door To Door; Personal Effects; Warehouse; Insurance

### REVIEW

By Transmeridian International Logistics Ltd on 17th Apr 18: «No comment left»

#### $\star\star\star\star\star\star$

#### **TRIPLE A** LOGISTICS & FREIGHT FORWARDING LTD

+972-8-9455770

Air Freight, Road Freight, Customs Clearance, Project Cargo, Sea Freight, Dangerous, Door To Door, Warehouse, Insurance Number of Employees: 7

#### REVIEW

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## WOW! WHAT A WONDERFUL GROUP OF PEOPLE IN CARGO CONNECTIONS!

President/C.E.O., Rachel Humphrey: "Thank you to all those who travelled to our 4th Annual Assembly, held from 18-20 March 2018 at the Radisson Blu Hotel in Dubai.

"We were delighted with the 70% increase in attendance this year – including over 85 CEO's and Senior Managers – showing that Cargo Connections is becoming firmly established. CC President, Rachel Humphrey FCILT

On Sunday evening, guests gathered to meet their fellow delegates and enjoy a Welcome Reception with canapes before settling down for an elegant Gala Banquet.

A fantastic party band called "New Rules" helped guests dance off the calories with a string of hits from the 60's right up to today.

The official meeting took place in the Grand Zabeel Ballroom where delegates attended 20-minute business meetings, arranged using the network's online Meeting Manager system prior to arrival.

Most conferences use 100s of single-

use plastic water bottles over their duration, which can take between 400 and 1,000 years to

decompose. From harming marine life to littering beaches and congesting landfills, the disturbing growth of plastics is threatening our world.

To help battle plastic pollution, Cargo Connections provided delegates with BPA free reusable aluminium bottles and the hotel supplied cold filtered water in the conference room.

The conference also welcomed Keith Plummer and Rosin George of WiseTech as Guest Speakers. Cargo Connections recently formed an exclusive partnership with WiseTech Global, the technology company behind CargoWise One. The partnership opens a range of CargoWise One benefits and discounts for Members as outlined by Keith during his presentation.

On Monday evening, we left the hotel for an exclusive Dhow Dinner Cruise. Upon arrival we received a welcome drink and then enjoyed a



two-hour dinner cruise with Arabic majlis seating on a traditional wooden Dhow, an Oud musician and Arabic dancing.

The international conference was a resounding success with many business leads exchanged as well as new partnerships secured. The overriding observation from delegates was regarding the high quality of forwarders who make up the CC organisation.

The comments were pleasing to Network Founder, Rachel Humphrey who said "When we began in 2014, we decided to be very selective and not to open the door to any company that applied. We set ourselves long term goals of creating a world class organisation – and we are now seeing the benefits of that.".

The 5th Annual Assembly will take place from 8-10 March 2020 in Phuket.

#### www.cargoconnections.net

## SPARK BELGIUM HANDLE SHIPMENT OF AMUSEMENT RIDES

Spark Global Logistics Belgium have recently handled an interesting project of amusement rides for a park in Russia as photographed.

The cargo of amusements rides consisted of:

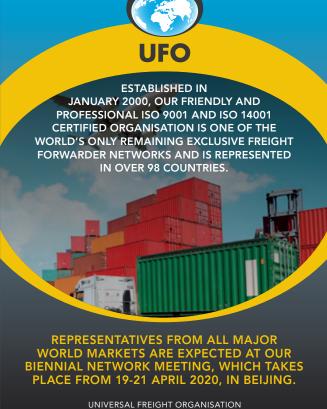
- 1 x static unit (not on trailer) at 1510 x 227 x 226cm / 15mtns
- 2 x trailers at 1740 x 250 x 390cm / 41mtns
- 1 x trailer at 1116 x 224 x 290cm / 40mtns
- 1 x trailer at 1116 x 224 x 290cm / 40mtns

The rides were brought by a Russian amusement park to put in place at their park. The cargo was collected by truck and low-bed trailers at Drachten in the Netherlands with the static piece loaded by crane. The 4 units were then trucked to Rotterdam for loading on-board of MV. Conger with the vessel part-chartered together with Samskip to Ust-Luga in Russia.

The trucking and loading operations where all handled within 3 days to the complete satisfaction of the client. Another job reliably handled by Spark Global Logistics!

www.sparkglb.com





www.ufofreight.com



## STAR SHIPPING ATTEND 8TH INTERNATIONAL MARITIME CONFERENCE

Mr. Muhammad Kamran, the Project Director of Star Shipping, Pakistan and member of China Pakistan Economic Corridor Business (CPECB), was invited to highlight the prime factors of the maritime industry of Pakistan and the importance of marine environment protection.

The National Centre for Maritime Policy Research (NCMPR) Pakistan held the 8th International Maritime Conference (IMC 2019) at the Movenpick Hotel, Karachi from the 9th to the 11th of February, 2019.

#### Synopsis

The 8th International Maritime Conference (IMC) seeks to deliberate on the changing dynamic of the geo-political climate and analyze the impact of these changes on IOR's economic exploitation and maritime security convoys.

This will enable policy makers and practitioners to propose feasible solutions for the pursuance of shared objectives of peaceful coexistence and prosperous economic development.

#### Main Objectives

- To suggest collaborative frameworks for pursuance of shared goals and responsibilities amongst maritime stakeholders.
- To examine dynamics of the global geo-political climate and its implications for the Indian Ocean Region.
- To share knowledge and perspectives on socioeconomic strategies in IOR.
- To highlight measures that can lead to peaceful coexistence in IOR.

#### Areas of Interest

- The global perspectives on maritime security and emerging geo-strategic environments.
- China's perspective on maritime security in the Indo Pacific Region.
- International regimes affecting regional maritime security
- Maritime boundary delimitation issue in the region.
- The maritime implications of BRI/CPEC
- Maritime trade and economy.

#### **Conference Highlights**

The conference took place in tandem with the 7th Biennial International Maritime Exercise (AMAN 2019)

The highlight of the event was the presence of more than 35 navies, eminent speakers and delegates from across the globe.

www.starship.com.pk

## EUROPE CARGO HANDLE SHIPMENT OF EXCAVATOR TO FREMANTLE



freight forwarding company that was established in 1992 in Antwerp as a complete service-

Antwerp as a complete serviceprovider towards local companies being involved in shipping, logistics & transport."

Recently, Europe Cargo completed a job well-done including covering a Liebherr hydraulic excavator with tarpaulin.

The excavator featured dimensions of 816 x 646 x 400cm and weighed in at a whopping 90,120 kg at ICO Terminal 1241.

The unit was first discharged ex-barge Libelle and then fumigated & shipped to Fremantle, Australia.

This shipment was made successful thanks to the due diligence of Europe Cargo's logistics team and any third-parties involved.

www.europecargo.be

#### TURK DELIVER TRANSFORMERS TO AL DHALE SUBSTATION



Turk Logistics and Turk Heavy Transport successfully accomplished the receiving and shifting of two transformer units from ship hook to port storage in a lay-down yard.

This shipment was completed for their valuable clients Hyundai Heavy Industries &

Electricity and Water Authority in Bahrain.

The cargo featured dimensions of  $6.34 \times 3.62 \times 3.03$  m and each unit weighed 37 T.

Turk Heavy Transport have further operations to conduct as soon as the customs clearance and other port formalities are completed, including:

- Reloading using crane and transportation from KBS Port to Al Dhale Substation
- Grounding and installation to site
- A spokesperson from Turk Logistics had this to say:
- "Thanks to our team and all involved!"

Turk Logistics and Heavy Transport – your reliable, professional partner for projects in the Kingdom of Bahrain

#### www.turktransport.biz

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freightbook



## GRUBER & CENTAURO COLLABORATE FOR PROJECT 'MG ALAS'

GRUBER have transported various rotary kiln parts for their ongoing project "MG ALAS" in Malagueno, Argentina.

GRUBER have completed the delivery of several rotary kiln parts including tyres, pinions and other accessories to Argentina for the erection of a raw meal grinder and pyroline in Malagueno.

This shipment consisted of a total 115 packages with 3,800 FRT that were shipped on MV 'Saga Adventure' from FOB Shanghai to CFR Zarate.

A spokesperson from GRUBER had this to say about their collaboration with Centauro:

"The on-carriage to site in Malagueno was handled by our PCN friends Centauro.

They have been very professional and a great help throughout the whole project."

This shipment was completed with success thanks to the due diligence of the GRUBER & Centauro logistics teams.

www.gruber-logistics.com, www.centauroarg.com.ar

## SOVEREIGN LOGISTICS WIN GRINDING MACHINERY SHIPMENT

Over and above their normal road, sea and air logistics; Sovereign have a number of projects in the pipeline.

Sovereign Logistics have just finished destination clearance and forwarding of a complete grinding machine in complete knock down state.

Please find details of this shipment below:

- Origin Port: Shanghai
- **Destination Port:** Mombasa
- Inland Destination: 648.5 KM by Road
- Modular Trailer: Under Escort
- Mode: Break Bulk
- Packages: 45
- Dimensions: 787 CBM, 311,840 KG

Sovereign Logistics received fantastic feedback from their customer, as quoted below:

"Sovereign Logistics and the





entire ESL team exceeded our expectations in getting our plant to our new site. We look forward to more seamless operations like this as we progress with our plant.

www.sovereignlog.com

#### BATI TRANSPORTS STADIUM FOR WORLD CUP IN QATAR



BATI Group were recently awarded the transportation of steel structures to Qatar from Turkey for the 2022 World Cup.

BATI shipped a total of 80 tons and 550 cbm of steel to Qatar, helping the construction companies build and deliver the stadiums on time.

The stadiums are being built in Qatar to be used during the World Cup, however, they are fully demountable and they will be gifted to Africa afterwards for further use.

This is to add value to 'world football' and encourage generous acts like this world-wide.

BATI's scope of work was to deliver the steel constructs from door-to-port in Qatar.

Whilst executing this project, BATI Shipping's greatest challenge was caused by a lack of proper lifting points and a poor center of gravity.

As visible in the photo, the largest and heaviest piece of cargo – weighing 40 tons at a length of 26 meters – had no lifting points.

BATI Group were forced to calculate and improvise accordingly, leading to the successful shipment of this cargo.

#### www.batigroup.com.tr

freightbook



## **TURK DELIVER TRANSFORMERS TO** ESKAN SUBSTATION

Turk Heavy Transport recently secured another shipment in service of their valuable clients, HHI & EWA in partnership with Eunsan Shipping.

They successfully dealt with the delivery and installation of two transformer units with accessories from KBS Port to Eskan Substation.

The cargo featured dimensions of  $5.7 \times 2.2 \times 3.3$ m with a gross weight of 35 tons each. The units' accessories were measured to be  $4 \times 40'$ .

The shipment was received timely and all operations were executed with the utmost confidence & safety.

Turk Logistics and Heavy Transport - your reliable, professional partner for projects in the Kingdom of Bahrain.

#### www.turktransport.biz

#### **NETWORKING PLATFORM FOR** HE WORLD'S TOP **PROJECT CARGO SPECIALISTS**

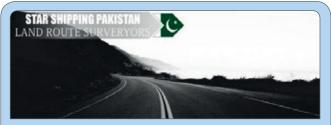
Project Cargo Network is proud of our Capped Non Exclusivity policy where we will not recruit more than 3 Members in each country (5 Members in Australia, Brazil, Canada, China, India, Turkey, UAE, and the USA). Our 5 year old network is built on mutual trust, shared knowledge, experience and resources.

For only £1005 per year we offer many membership benefits including access to a large online database of information; individual brochure websites; customised marketing brochures; dedicated PR/news service; online payment monitoring system; smartphone service and more.



ISO 9001 Certified
ISO 14001 Certified
230+ Specialist Members
105+ Countries

www.projectcaraonetwork.com



## STAR LAUNCH LAND **ROUTE SURVEY SERVICE**

with the National Highway & Motorway police

#### www.starship.com.pk



### NATCO COMPLETE SHIPMENT **OF 346TN TRANSFORMER**

www.natco.co.za

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## EXHIBITION COLLABORATIONS SECURED

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SUSTAINABLE GROWTI

SAFETY SUN

CREATHERY 285

PARTNERSHIP

CONFERENCE

ATAR THE GLOBAL

GB

Freightbook Collaborate with Top Industry Events. Freightbook are continuously collaborating with top industry events. Below are some of our latest collaborations. You can view all our current collaborations on the RAILLIVE Exhibitions page, of our web site.

Clinical Trial Supply Net

Temperature Controlled Logistics in Biopharmecenticals Europe 2019

United Trial Supply Europe 2019

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FLECTRIFYINGLE ENERGY PLANE

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## CARGO CONNECTIONS 2019 ANNUAL ASSEMBLY SOUVENIR BROCHURE

To celebrate such a fantastic event, Cargo Connections are pleased to present a Souvenir Brochure of their recent gathering!

The 10-page brochure is packed full of content including a review of the event, photos, award recipients, a fun twitter board and a full list of attendees for your reference.

"Please also feel free to download our Group Photo and please keep the communication going with the people you met!"

www.cargoconnections.net



## McCALLUM CARGO PARTNERED FOR WATER FRONT INTEGRATED PROJECT IN SRI LANKA

McCallum Cargo have been partnered alongside industry giants such as Hyundai Engineering, Keangnam Enterprises and Nawaloka Constructions to develop an international luxury resort in Sri Lanka.

See below for additional details on this project:

Project Description: The Waterfront Integrates Resort is an International luxury mixed-use development designed to British standards & specifications.

- Location: Colombo, Sri Lanka
- Architect: Balmond Studio
- Client: Waterfront Properties
- Built Area: 4,200,000 m2
- Budget: \$850,000,000

This development features an 800 room, 5-star luxury hotel with entertainment, conferencing, exhibition, spa & gym, banqueting, allday dining, specialty restaurants, 2 residential towers, 1 office tower, waterfront esplanade, landscaping, retail mall, car-parking & civil works (roadways & 6 lane vehicular/pedestrian bridge).

Heresh Fernando (Head of Freight & Operations) states: "Since 1998, McCallum Cargo has been in the business of exceeding customer expectations in total logistics solutions.

www.mccallumcargo.com





## BATI WITH AIR & SEA CHARTER FOR DIESEL PUMPS

The BATI Group were recently required to charter a plane whilst chartering a vessel in the same project!

BATI Group had planned a shipment from Mexico to Tunisia in January. However, BATI encountered some production delays and so BATI Air chartered half of the project at the same time.

The commodity was diesel pumps, which are extremely important for the site in Tunisia. There were 2 pumps of 3 meters and 17 tons, which had to be handled un-boxed.

Therefore, BATI arranged a flight the same night while arranging all the customs in Mexico.

Whilst the time was ticking for the flight crew time limit, BATI finished the customs in the last minute and arranged the flight to take off from Mexico.

The shipment took 3 days and was safely delivered on-site in Tunisia.

A spokesperson from BATI said:

"BATI Group is more than happy and proud to finish another charter project by Air Freight."

www.batigroup.com.tr

freightbook



## STAR LAUNCH PACKING & MOVING SERVICES

"Star Shipping is a limited liability company incorporated in Karachi in 2004, carrying forward half a century of experience in shipping and forwarding."

In addition to their project forwarding services, Star Shipping – a family of shipping & logistics group of companies – has just launched their own door-to-door packaging and moving service as its new segment of logistics facilities for local and international customers across the globe.

Their objective is to become the leading packers & movers within Pakistan.

A spokesperson from Star Shipping had this to say about their new service:

"The customers will be facilitated with pacing, moving storage, logistics, freight forwarding and shipping services in the most economic and efficient way."

Please see a slideshow that Star Shipping prepared for this servicelinked to the online story.

#### www.starship.com.pk

## GRUBER WITH INNOVATIVE NEW DIGITAL PLATFORM

The South Tyrolean company GRUBER Logistics has always been committed to continuous improvement.

DISCOVER OUR NEW PLATFORM The new age of digital freight management begins now

GRUBER BEYOND

ight now, the

company is working on an ambitious digitalisation project called Gruber Beyond.

The project Gruber Beyond demands from the company a complete change of attitude: the goal is not only to optimise and simplify transport management processes, but also to revolutionise all customer relationships by making them as transparent as possible.

For this scope, GRUBER Logistics created Gruber Beyond MyDesk.

Gruber Beyond MyDesk is a new digital platform that helps users to simplify and optimise freight management processes by improving their transparency, accuracy and efficiency.

Starting from this week, it will be freely available for everyone.

Its customisable interface allows users to manage a personalised account, giving 24/7 access to multiple functions in the portal.

Through the portal, users can easily monitor service performance throughout the various transport stages, as well as being able to download transport documents, historical records, order status, and even photos of their deliveries.

With Gruber Beyond MyDesk it is also possible to track the location of the delivery in real time.

www.gruber-logistics.com

## TURK HEAVY TRANSPORT COMPLETE SHIPMENT FOR ALBA POT LINE 6



Another successful delivery by Turk Logistics & Heavy Transport on February 05, 2019 for the ongoing project at Alba Pot Line 6.

Turk have provided complete port-to-door logistics solutions for cargo supplied by Fives ECL of France. Services included:

- Road permissions
- Escort arrangements
- Road-works along the route

The road-works were completed on the route as to make the passage of trucks possible.

The cargo consisted of a total eight-units of tool trolleys, weighing 53 T each, featuring dimensions of 10.6 m x 5.75 m x 4.60 m.

All of the tool trolleys were received from ship hook on a hydraulic low-bed at KBS Port and was placed in temporary storage on stools support.

At a later date, the tool trolleys



were jacked up & jacked down onto a hydraulic low-bed and transported to the final destination, the unloading operations on-site were performed with the same method.

Turk Logistics and Heavy Transport - your reliable, professional partner for projects in the Kingdom of Bahrain.

www.turktransport.biz

freightbook

## BIG NAMES SIGN UP FOR NEW SHOW HOSTED AT THE HOME OF BREAKBULK IN ANTWERP

Major names in the breakbulk, maritime and project cargo industry were confirmed to attend AntwerpXL, the new event for the logistics of breakbulk, RoRo, and heavy lift which was being hosted at the Port of Antwerp in Belgium on 7-9 May.

The sector's top industry names, including Fednav, BBC Chartering, RHB, Tata Steel, Siemens and Spliethoff, were among the list of exhibitors, sponsors and visitors attending – a major endorsement for the inaugural exhibition and conference being held at the largest breakbulk and steel port in Europe.

The three-day event brought together leading industry players, companies and breakbulk professionals to showcase innovative new products and services, debate the latest trends and market forecasts, and take part in numerous networking events.

Ann De Smet, Business Development Manager at the Port of Antwerp, which was the Host Sponsor for the event, said: "We are delighted to have the breakbulk exhibition and conference back at the home of breakbulk."

Fednav, Canada's largest oceangoing dry-bulk shipowning and chartering group, was confirmed as Gold Sponsor for the exhibition, which will also provided the backdrop for the group's 75th anniversary celebrations.

Etienne De Vel, Commercial Manager, European Services and Director Fednav (Belgium) N.V., said: "AntwerpXL is a great opportunity to meet all of our customers in just a few days, and possibly make some new connections. Fednav is celebrating its 75th anniversary this year, so we will not only be participating with our stand, but we are also proud to sponsor the Fednav VIP Lounge, where we are inviting our clients for a private drink on the second day."

As Silver Sponsor, world leader in the ocean carriage of heavy lift and project cargoes, BBC Chartering, sponsored a VIP club at the show. This included a concierge service to assist with one-to-one meetings, plus access to exclusive events.

Panalpina World Transport, one of the world's leading providers of supply chain solutions, and RHB Stevedoring & Warehousing,



the private deep sea breakbulk stevedoring terminal in the Port of Rotterdam, were also signed up as Bronze Sponsors for the show.

Enzo Philips, Country Head of Marketing & Sales at Panalpina World Transport, said: "It is great that Panalpina is present at the upcoming AntwerpXL exhibition. We will be sharing some of our best practices and trends in the brother Project Cargo business with visitors. It's also exciting because, not only do we have a chance to hear about the latest trends and developments in the market, but more importantly it gives us a golden opportunity to reconnect with peers, clients and partners. It's great to be back for AntwerpXL!".

Among the growing list of over 100 exhibitors that were confirmed to showcase new products and services at AntwerpXL were Fednav, BBC Chartering, Spliethoff, Conti7, American Roll-on Roll-off Carrier, MSC and Breadbox.

Visitors confirmed to attend included representatives from Thryssenkrupp, BP, Tata Steel, DHL, XPO logistics, Caterpillar, British Steel and Siemens. They had the opportunity to meet with the industry's leading transport specialists, see the latest technologies available in the market and discover the sector's most exciting innovations.

The exhibition ran alongside a highly-anticipated conference programme where breakbulk decision makers from across the global shared knowledge, learnt from industry experts and enjoyed numerous networking opportunities. On the Main Deck Stage, a dedicated content programme focused on innovation, digitisation and lessons from the disruptors. Two content streams across the two days focused on futureproofing breakbulk and inspiring the future of the breakbulk, Ro-Ro and heavy lift industry.

Bob Delbecque, an internationallyrenowned company energiser and business coach, was confirmed as the keynote speaker for the event. Bob specialises in helping organisations to improve and transform their business models, implement new strategies, and invigorate and inspire people within the business.

As part of the conference programme, all Project Forwarding Managers and rising stars associated with shipping and project forwarding sectors were able to gain access to a certified, ISO accredited PPG Education Programme.

Antwerp XL was organised by Easyfairs, one of the world's fastest growing exhibition organisers. Headquartered in Brussels, Easyfairs has extensive experience within the manufacturing, oil & gas, cargo, maritime, transport & logistics industries and runs over 220 exhibitions worldwide.

Mark Rimmer, StocExpo & Tank Storage Portfolio Divisional Director, commented, before the show: "The calibre of exhibitors, visitors and sponsors already signed up confirms that AntwerpXL is just what the breakbulk industry wants. The community-led, content-driven event is the perfect place for transport & logistics specialists to network, learn, innovate and do business. We've worked hard to create a global meeting place for the industry, and we predict that 2019 will be a phenomenal event."

Antwerp is situated in a prime location in Europe with good trimodal connectivity – barge, rail and truck, and has been at the heart of breakbulk since 1120.

It boasts 15 terminals specialising in breakbulk, over 200 sailings per month and an annual breakbulk volume of 15 million tons.

www.easyfairs.com/antwerpxl-2019/antwerp-xl-2019/

## BUSINESS E-MAIL COMPROMISE (BEC) SCAM

We would like to remind Members to be aware and extra cautious of Business E-Mail Compromise (BEC), the sophisticated scam whereby criminals compromise legitimate business e-mail accounts through social engineering or computer intrusion techniques to conduct unauthorized transfers of funds, normally into a 'new' bank account.

#### WHO IS LIABLE?

We understand the frustration involved if a company becomes a victim and that huge losses can be suffered, which can cause arguments regarding who is liable. Personally, I feel the banks should be taking more responsibility, or at least they should be working harder to prevent these cases.

However, the company who fell victim should consider itself liable for the damage as it has (albeit unknowingly) transferred and authorised the payment of funds to the criminals. Therefore, the company who transferred the money is liable for the loss.

It is extremely important to ensure that your business insurance policy covers BEC scams, including other



potential hacking and phishing scams.

#### TAKE ACTION TODAY.

We urge Members to be extra cautious when transferring funds and if you are informed that the bank details of a company has changed, please telephone the management of the company for clarification.

The PCN Head Office suggests that you review your payment procedures and ensure you have verification steps in place to monitor payments. If it is a considerable sum, you could send a small amount first and then check they have received it before paying the balance.

Unfortunately, as much as we would like to assist, the PCN Head Office is powerless over these scams and any cases must be reported immediately to the police as it is a criminal matter.

#### You can read more on the FBI website: **fbi.gov/news/stories/ business-e-mail-compromiseon-the-rise**

Finally, please check that the online security of your systems is at the maximum, including updated firewall and anti-virus software.

## SOVEREIGN WITH ONGOING PROJECT FOR CEMENT PLANT

Project Cargo Network (PCN) members in Kenya since 2011, Sovereign Logistics in Kenya are delighted to share details of an exciting ongoing project for a cement grinding plant.

The cargo consists of 57 pieces with a gross weight of 200,352kgs and volume of 1,262cbm. The project involves a total of 20 out-of-gauge, containerised (special equipment in open-tops and flat-racks) and breakbulk shipments from Shanghai in China to Mombasa in Kenya before the onward delivery to Athi River on the outskirts of Nairobi at a distance of 465km.

The scope of work handled by Sovereign Logistics includes:

- Project analysis & planning based on client's requirements & infrastructure
- Customs approval for partial importation of shipment
- Import customs clearance & documentation
- Road transport of cargo from Mombasa Port to the site in Athi River, Nairobi
- Permit & escort processing

Country Sales & Marketing Manager at Sovereign Logistics, Florence Tuei comments: "As a project team, we undertook detailed preparation and planning for this delicate move, adopting global recommended standards for the transport of cement mill parts. The machinery was packed in steel frames to safely and firmly secure the equipment for transport. A total of 20 trucks were utilised for the move – a combination of low-loaders and standard trucks. The parts are for a 145mtn/hour OPC cement grinding plant."

Sovereign Logistics Ltd is the logistics arm of Express Shipping & Logistics Group (ESL). For more information on ESL group, please visit www.esl-eastafrica.com or contact info@sovereignlogistics.com.

www.sovereignlog.com www.projectcargonetwork.com





## BATI INVEST IN FLEET OF SPECIAL EQUIPMENT



BATI Group has started to build a special equipment fleet of containers 2018 was a tough year for logistics in Turkey as they faced significant problems with container availability, especially in regards to special equipment such as open-top and flat-racks.

To tackle this obstacle and maximise the quality of their service, BATI Group has purchased more than 20 flat-racks and open-tops for its clients and agents to be used world-wide.

Whilst building this fleet of equipment BATI has already been contracted with a shipment to Felixstowe, Suffolk for the sake of a valuable cargo worth millions of dollars.

"Once again BATI is maximising its level of service by investing on equipment."

## BATI WITH YACHT LAUNCH



"RollDock comes to Antalya for another record-holding yacht launch!"

The BATI Group were recently involved in a unique roll-on and floatout yacht launch operation that took place in Antalya, Turkey.

The operation began during a windy week but had to be paused several times due to extreme weather conditions - winds reached up to 150 Km/h during night time.

With the help of 2 combined linear positioned SMPTs, the 63 meter-long yacht weighing 900 tons rolled on into the M/V RollDock Storm.

The launch was postponed for 4 days because of heavy wind in the southern part of Turkey.

After the waiting time, the above photo was taken by Captain Caner Aydın - owner of BATI GROUP and commercial Agent of RollDock in Turkey.

A spokesperson from the BATI says: "Special thanks to our RollDock operations team for making this happen."

www.batigroup.com.tr



## DC LOGISTICS BRASIL CONTRIBUTES TO A BETTER WORLD

At DC Logistics Brasil, the socio-environmental responsibility program is taken seriously and integrates the company's Business Plan, with the goal of embracing ethics and citizenship.



Through it, employees commit with the world's sustainability, respect to all forms of live and the environment, making sure that the next generations have a better future.

The company's commitment to sustainability is exercised daily within the facilities, with the participation of both employees and customers, who are encouraged to value the concepts related to socio-environmental responsibility.

Among the company's actions of social and environmental responsibility are:

Sustainable construction of its head office, in Itajaí / SC; hiring of people with special needs; selective collection of waste in its head office; financial support to NGOs; community garden; social actions on special dates such as Christmas, Children's Day; support to socio-environmental actions such as the donation of hospital towels to Children's Hospital. With a special highlight on the "Plantio DC".

#### Planting of Seedlings

Since 2010, DC Logistics Brasil has been doing the "Plantio DC", an environmental action that aims to plant a tree for every cargo shipped within the month of June, with all DC's offices taking part on. This period was chosen due to the celebration of the World Environment Day, on June 5.

Over 30 thousand new trees have already been planted on the 12 cities DC is present with it's offices: Itajaí (SC), Curitiba (PR), São Paulo (SP), Porto Alegre (RS), Manaus (AM), Campinas (SP), Vitória (ES), Rio de Janeiro (RJ), Belo Horizonte (MG), Recife (PE), Salvador (BA) e Fortaleza (CE).

The activity is also a way of stimulating, uniting and engaging employees, who participate in the planting and become personally involved in the project.

"Sustainability is an ongoing concern of the company. Employees are always involved and put a lot of energy into this project. "Plantio DC" is a way of doing something practical and that aims for a more sustainable future for all." Managing Director, Guilherme Mafra

www.dclogisticsbrasil.com

## ADD OUR eLEARNING PLATFORM **TO YOUR COMPANY PLANS FOR 2019**

We have recently been asked for details of our eLearning Platform by a few Members so thought I would clarify in case you want to add to your 2019 plans... it could be a new skill to add to your company's list!

The first comprehensive online training program available on our eLearning Platform is Heavy Transport, which offers professional training from an industry expert at a heavily reduced cost from £150 per user.

The clear and highly effective 6 module online course consists of 66 x 10 minute sessions which cover industry terminology, dimensions, weights and forces, heavy transport, heavy lifting, jacking, skidding and loadouts.

Each user receives a personal log-in so they can train at their own pace with no deadlines.

Besides the benefits of not having to travel to workshops and seminars, there are additional advantages to the eLearning Platform such as being able to stop and start the training at the users' convenience.

Upon completion, an e-Certificate is sent via email which can be downloaded, shared and printed immediately so that the trainee can verify their training to clients and officials quickly and easily.

The top industry magazine for heavy lift completed our course (which is also offered through my other company, Project Cargo Network) and said:

"The training platform is affordable and delivers information that is excellent value for money. Marco's knowledge on the subject matter is evident, and he presents the information in a clear and concise manner." Paul Lucas, HLPFI



Interested? Not sure? As we have invested in both the bespoke training and the eLearning platform we are able to offer the training at a heavily reduced rate of:

- 1-2 Participants: £250 per user
- 3-5 Participants: £200 per user
- 5+ Participants: £150 per user

So far over 140 people have signed up and feedback has been excellent!

91% gave the course an overall rating of either Excellent or Very Good

96% rated the quality and ease of use of the eLearning Platform as either Excellent or Very Good

100% rated the instructor as either Excellent or Very Good

There is nothing to lose... so sign up!

#### freightbooktraining.com/



## TURK HEAVY TRANSPORT HANDLE LOAD FOR ALBA **POWER STATION 5**

the move of an unusual load for ALBA Power Station 5 weighing in at a total of 224 tons (trailer + load).

The SPMT configured in 18 + 18 side by side with the total

31.0 x 8.4 x 5.5 meters and weighed 80 tons.

kind of movement will happen again in 3-4 weeks serving

www.turktransport.biz







## STAR SHIPPING WITH BREAK BULK SHIPMENT TO TANZANIA

Star Shipping (Pvt) Limited are a PCN Member from Pakistan.

For this project, Star Shipping handled a large quantity of cargo with finesse, security and success.

Star Shipping were recently involved with a cross-forwarding project: a break-bulk shipment from Shanghai to Dar es Salaam, Tanzania, for onward transportation to Zambia Port for their client(s).

There were twelve pieces of cargo altogether, featuring dimensions of 3,089 cbm with a combined weight of 1,415 MT!

All deliveries were completed safely & securely thanks to the due diligence of Star Shipping's logistics team and any thirdparties involved.

www.starship.com.pk

## EUROGATE LOGISTICS JOIN AUTHORISED ECONOMIC OPERATORS GROUP

"We proudly inform, that on 19/01/2019, Eurogate Logistics has ioined the prestigious group of companies certified as Authorised Economic Operators – AEO S."

The certificate confirms the highest security standards kept by Eurogate Logistics.

Following the needs of their key clients and market changes, Eurogate decided a year ago that they should apply for the AEO S certificate.

In order to fulfill all strict requirements of the customs office who grant the certificate, Eurogate Logistics decided to review, verify and adjust procedures.

First was a starting audit with a detailed diagnosis of all operational processes and I.T. safety. This resulted with a plan of required changes and improvements within the company

One of these changes was a crucial decision to improve Eurogate Logistics' headquarters by becoming more modern & secure – located in the Astrum Business Park, Warsaw.

Eurogate's quality department was required to verify all existing procedures and create new ones covering safety of employees, cargo and documents.

Furthermore, internal audits were held focusing on Eurogate's infrastructure and financial condition.



Finally, custom officers audited the company's HQ and branches with positive feedback.

After a year of hard-work and involvement of all Eurogate Logistics employees, the AEO S Certificate was granted.

"This confirms that European Union Customs Administration acknowledges that Eurogate Logistics is a credible and reliable business partner."

"AEO status is respected within all EU structures and in few other countries: USA, China or Japan."

www.eurogate.co.uk

#### TURK COMPLETE TRANSFORMER MOVE TO ZALLAQ

Turk Logistics and Heavy Transport managed to safely receive three units of a large transformer from vessel hook, which was then transferred to a temporary port lay-down area and jacked down on stool support.

Logistics have an ongoing collaboration to move forwa

- Customs clearance and others permit(s) applications
- Barging from KBS to MEJ, Ras Zuwayed in partnership with AI



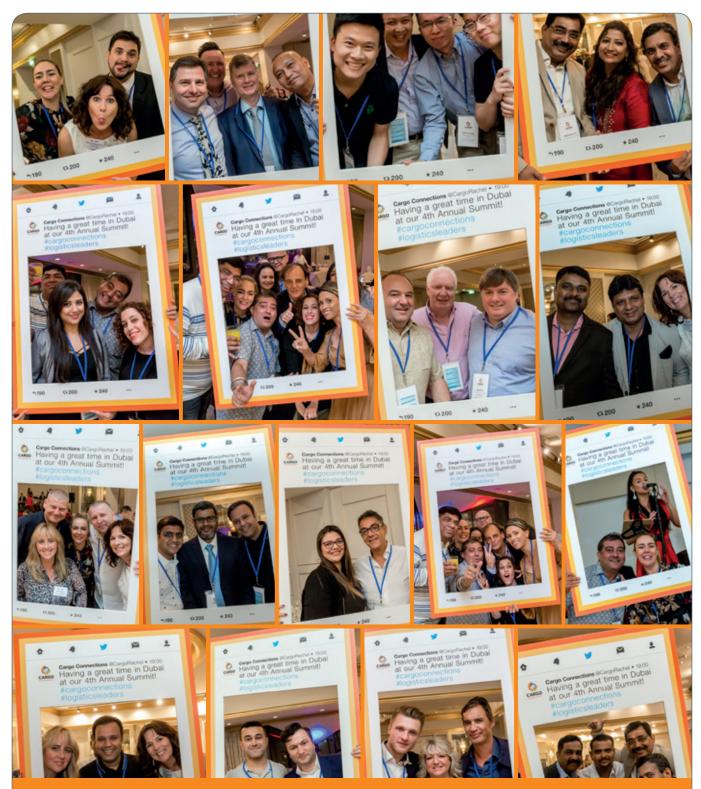
Jazeera shipping • Transportation from Ras Zuwayed to Zallaq Substation • Grounding & Installation

A spokesperson from Turk Logistics had this to say: "May our jobs have continued doing it safely and successfully. Thank you and advance congratulations to our team OPS/LOGISTICS/ HEAVYLIFTS/WORKSHOPS."

www.turktransport.biz

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## freightbook



## CARGO CONNECTIONS 2019 ANNUAL ASSEMBLY TWITTER COMPETITION ENTRIES!

the hard work and the social fun with the hashtags **#cargoconnections** and **#logisticsleaders**.

even managed to get the hashtag **#cargoconnections** 

www.cargoconnections.net, twitter.com/CargoRachel





## ORIGIN LOGISTICS WITH MULTIPLE PROJECT CARGO

Origin Logistics proudly announce their recent project shipments to their partners, as well as ongoing regular heavy and project shipments such as excavator traffics, handled by Izmir Office.

#### **Excavator from Mersin to Durban**

Origin were nominated to perform freight transportation of new excavator loading from Mersin to Durban.

With their specialised team's interventions and contributions to the loading stuff of the port, lashing and tarpaulin processes were completely smoothly and without issue.

#### Breakbulk Cargo from Gemlik to Houston

Another one of Origin's project cargo was handled as breakbulk from Gemlik Port, Turkey to Houston.

The cargo was moved to Gemlik Port by special heavyweight trucks with the required trailers: 45 tons / 15 tons / 2 pieces.

The whole cutting machine has been placed in to the vessel's hold, in custody of their expert team.

Origin worked together with one of their alliances to perform a door-todoor operation, including discharge at in the client's yard.

#### Power Plant Equipment from Korea & Japan to Uzbekistan via Mersin

Their latest project shipment was fitted to 15/40' flat rack containers, 6/40' open top containers, plus, two 20' standard containers.

The cargo was moved from Korea and Japan to Uzbekistan via Mersin.

The shipment contained several equipment and pipes for a power plant which located in Uzbekistan.

Goods were loaded in Korea & Japan partially, but transshipment took place as a single party, directly to the consignee.

Origin managed the un-lashing, transferring to the trucks of the products and then lashing & dunnage processes.

Furthermore, they fully provided the transit custom formalities.

www.originlog.com



## LCL LOGISTIX HANDLE TOWABLE UNIT FROM INDIA TO RUSSIA

LCL Logistix successfully handled a towable unit & accessories on an RO/RO vessel from Ennore Port in Chennai to St. Petersburg in Russia.

The RO/RO unit has been moved on NYK & accessories has been moved in 20 OT as viewed in the photos below through Maersk.



All transportation, clearance & freight forwarding was completed by LCL Logistix.

Please see additional details below:

- Shipper: Terex India Pvt Ltd
- Dimensions: 12.41 x 3.01 x 4.29 m
- Weight: 39,500 kg



This shipment was completed successfully & with the utmost safety thanks to the due diligence of the LCL Logistix operations team.

www.lcllogistix.com

## FORTUNE & CMX TRANSFERRING ENTIRE PLANT

Fortune

International Transport were recently asked to transfer an entire disassembled plant from Italy to Australia.

Fortune Managing Director, Paolo Federio



explains: "The freight forwarder is the transport architect! Just as a good architect designs a house relying on the collaboration of a whole series of professionals, in the same way, the freight forwarder coordinates the transport of any cargo. For this project, the exporting company in Italy had around 100 pieces stored in their warehouse – from containerisable parcels to be shipped by box containers to out-of-gauge pieces that required the use of open-top and flat-rack containers as well as heavy lift pieces (from 40-60tns each) that could not be loaded into containers as photographed.

The first job was done at the exporting company factory – preparing the packing list by dividing the various pieces and developing a suitable loading plan. Having divided the 100+ pieces between containerisable and non-containerisable, we booked the ship spaces with two different shipping companies, one (Hapag Lloyd: FCL) with departures from Genoa and the other (Hoegh:



RO-RO) from Livorno. We then moved the entire cargo by truck (with our in-house trucking company) to the two selected ports after requesting the necessary road permits.

At this point, in the port warehouses, we coordinated the transfer from trucks to container (in Genoa) and from trucks to MAFI (in Livorno). The two ships then left almost simultaneously after two different custom

operators (one in Genoa and one in Livorno) arranged the customs export operations. Upon arrival in Melbourne, our local experts in Australia from Project Cargo Network (PCN), CMX Global Logistics, will transfer all the cargo again from ship to truck to be delivered to the final consignee's address."

"When you need a company capable of coordinating a special project cargo transport, you can trust Fortune International Transport! Our ability to rely on many locally specialised experts around the world through PCN members also gives us great confidence."

www.fortuneitaly.it, www.cmxglobal.com, www.projectcargonetwork.com

www.cargoconnections.net



## A UNIQUE TRANSPORTATION HANDLED BY DELTA FROM RUSSIA

While Universal Freight Organisation (UFO) members were dancing around the fire at their 2019 Annual Meeting in Botswana, the team at Delta Cargo (UFO member in Russia since 2009) were completing a unique transportation



to Riyadh in Saudi Arabia. Photographed left is Katerina Bogdanova from Delta Cargo with UFO President, Rachel Humphrey by the fire in Botswana

The special cargo was a present to the Saudi Arabia Royal family from Russia and included the Quran in gold decoration, a golden Kalashnikov with golden bullets, swords as well as other valuable items.

A great job by the Delta Cargo team handling a unique cargo!

www.deltacargo.ru, www.ufofreight.com

Cargo Connections is a general cargo network

offering a Restricted Representation policy, which means membership will only be offered to a limited number of agents per country.

CARGO

Their 5th Annual Assembly takes place in March 2020 in Thailand.



freightbook



## STAR SHIPPING IN PAKISTAN FEATURED IN HLPFI

The May/June edition of HLPFI Magazine features Star Shipping in Pakistan.

Star Shipping has carried out countless challenging projects and offer a wide range of services. The HLPFI article covers the launch of a new business division by Star Shipping offering land route surveys in Pakistan, which is a gateway to booming markets in the Subcontinent, Middle East and Central Asia. In all urban, rural, hilly and remote areas of Pakistan, Star Shipping can provide any required geometric surveys of key areas along the delivery routes.

Please visit the online story, for a link, to download a PDF of the article.

www.starship.com.pk, www.heavyliftpfi.com



## DC LOGISTICS HANDLE PROJECT CARGO SHIPMENT FROM ITALY

DC Logistics Brasil have handled another project from Genoa in Italy to Itajai, Brazil.

The cargo consisted of a wooden box weighing 47tns and measuring  $8.10 \times 3.00 \times 3.40$ m as well as  $1 \times 20$ 'FR and  $1 \times 40$ 'HC. Due the weight of 47tns, the cargo needed to be loaded as breakbulk and as the containers needed to be shipped together and under the same BL, the whole shipment was loaded on a liner container vessel and the wooden box was loaded and lashed on board on a bed of flat racks.

At Itajai Port, the heavy wooden box was unloaded directly onto a truck to avoid cargo handling and reduce damage risks whilst the other two containers were unloaded at the consignee's site.

Another job professional handled by DC Logistics Brasil!

#### www.dclogisticsbrasil.com

## **REGISTRATION IS NOW OPEN FOR THE 5th** CARGO CONNECTIONS ANNUAL ASSEMBLY

Registration is now open for the Cargo Connections 5th Annual Assembly which takes place in Thailand from 8-10 March 2020 at the Outrigger Laguna Phuket Beach Resort, situated between a tropical lagoon and the sparkling waters of the Andaman Sea - this beachfront property will be a luxurious haven for the meeting!

"We have arranged a fantastic start to our event, with a change from our usual schedule. We will meet at 17:30 on Sunday 8 March 2020 for a coach trip to Siam Niramit. Have you seen the reviews on TripAdvisor? It is a must-see!

We will enjoy dinner and various attractions including music and dance performances, a kickboxing show, grand parade and elephant rides. We will then settle into upgraded Platinum Seats and watch the spectacular show featuring over 100 performers, lavish costumes and stunning set designs.

Our official meeting will start on Monday 9 March 2020 in the grand Similan Ballroom and delegates will gain access to our online Meeting Manager program so that 20-minute business meetings can be arranged prior to arrival.

After a morning of 1-2-1 meetings, at 14:00 we will take part in a combination of team building and compete in friendly competition with fun being the main focus. After an



entertaining afternoon, there will be time to rest before we meet at 19:00 or a drinks reception by the upper bool/Edgewater. We will then enjoy a dinner feast with an open bar and be entertained by a Human Puppet, Thai Regional Dance Acts and a Bang Rachan Show.

Our official meeting will continue on Tuesday 10 March 2020 with more 1-2-1 meetings where delegates highlight their specialist areas, discuss cross trade, existing and new business as well as information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.

The Registration Fee of GB £690 for the 1st person and GB £650 for the 2nd and each additional person is non-refundable. However, you may change the name of the delegate up until 8 days before the event.

www.cargoconnections.net

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## **UFO ANNUAL AWARD WINNERS 2019!**

During the Universal Freight Organisation (UFO) 2019 Network Meeting in Botswana, they also held their Annual Award Ceremony. The awards are calculated after analysing the recent UFO Quality Control Survey results. So that the awards are not unfair to smaller markets, the results are calculated using a ratio of how highly the company scored against the number of Members they work with.

International Member of the Year

(Germany)

Regional Award: Middle East & Africa Intraspeed (South Africa

**Regional Award: The Americas** Express Air Freight (USA)

**Regional Award: Asia & Pacific** Spark Global (Australia) & Jetwell Logistics (Qingdao, China)

**Regional Award: Europe** Plaza Forwarding (Spain)

**President's Award** R-Cargo (Slovakia)

UFO President, Rachel Humphrey was delighted to present the winners with their awards during the Gala Dinner on Sunday 28 April in Botswana.

















## UFO are also proud to highlight some of the comments from the survey regarding companies that they have been particularly impressed with:

Zoom (Czech Republic) have never failed us, despite many complicated requests. Always on time, top class people to deal with.

Litgina (Lithuania) are always top of our list. Excellent agent.

Fairplay Shipping (Denmark) not just a pretty face, that lady is good!

Socargo (Portugal) were excellent!!!!

We also appreciate EAF (USA) assistance and cooperation in shipments handling and management. We thank them very much.

360 Logistics in New Zealand. They provide us regular exports to New Zealand every year. They are very cooperative and understanding.

Comet from Switzerland, they are very agile and with quality of service.

Cronos service of Chile is efficient.

We gave our first shipment to Innovc

Shipping (Myanmar) - they did a great job.

RR Logistics (Thailand) are very good to work with – very helpful.

We want to take this opportunity to express our special thanks to Bibby (UK). Bibby are really good partner we ever have.

Impressed with Jetwell (China) very good relationship and always willing to help.

I would like to highlight KMS (Singapore) service (Ms. Mae). Even on Sunday there contactable on Whatsapp or Viber replying to our messages which is really helpful since we work on Saturdays and Sundays.

Intraspeed (Kenya): Very fast and qualified support.

We have good experience with all Members.

Pretty impressed by 360 Logistics

from New Zealand, they always settle the payment without any delay, also, we always had a good time working with KMS from Singapore and Infinity from Malaysia.

Barshan in Israel has been doing such a great job for us on difficult shipments.

Bibby in UK has been doing a great job on our shipments.

We have been doing a lot of work with KMS (Singapore) / Intraspeed (South Africa) / Experts Logistic Services (Qatar) / East & West Express (Saudi Arabia) and it's going very well.

Best partner to our company for the last 12 months - Eastway in Ireland!

Plaza (Spain) – great job in all steps nvolved in the logistics.

ALLSTA (Germany) – fine assistance + prompt response.

We look to UFO members for the best service. Not looking for the least expensive

www.ufofreight.com, www.allsta.com, www.intraspeed.co.za, www.expressairfreight.com www.sparkgl.com.au, www.jetwell-logistics.com, www.plazaforwarding.com, www.rcargo.sk

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## THE EXCITING 18th UFO NETWORK MEETING IN BOTSWANA!

Universal Freight Organisation (UFO) held their exciting 18th Network Meeting from 28-30 April 2019 at Gaborone International Convention Centre (GICC) at The Grand Palm Resort in Botswana.

UFO President, Rachel Humphrey: "We first gathered on the Sunday evening to enjoy a welcome drink before settling down for a delicious Gala Dinner and were entertained by a live band.

On Monday morning, the meeting was officially opened by giving a recap on membership benefits, including the network's online training system, smartphone service and bespoke marketing tools. We then introduced two Guest Speakers:

Mr Nachi Mendelow and Ms Este De La Hunt of CargoWise One described how their partnership with UFO opens a range of CargoWise One benefits and discounts to Members. Their presentation showed how the strength and flexibility of CargoWise One could enable UFO Members to move to the next level of operational productivity and customer service.

Mr Bobo Senosi, Director of Opportunities at Botswana Investment and Trade Centre explained that the country has the potential to lever its position in the region to serve as a gateway to the southern African market. Botswana is a member of the Southern African Development Community (SADC), a regional intergovernmental organization of fifteen African states. The SADC Trade Protocol provides each member state special treatment on import and export duties, some of which were introduced during Mr Senosi's presentation.

Delegates from over 45 countries then took part in pre-arranged private 20-minute business meetings. During these important sessions, delegates highlighted their specialist areas, discussed cross trade, existing and new business as well as information regarding their country's regulations and requirements.

After a busy day in the meeting room, delegates travelled by coach to Mokolodi Game Reserve where we were taken on safari jeeps for a game drive followed by a traditional Bush Braai consisting of marinated steak, chicken, boerewors, vegetable lasagne, fresh homemade garlic bread, roast butternut, coleslaw, salad, chakalaka, desserts around an open fire. An extra special treat was when Mafitlhakgosi Traditional Dancers arrived and gave a spectacular performance. The evening ended with a slow night drive back to the front gate and then return to the hotel via coach.

Our 2-day gathering ended with an exclusive finale dinner at The Boma - a wonderful outdoor setting adjacent to a picturesque lake where a feast was enjoyed by delegates, whilst seated around a blazing bonfire under the African sky.

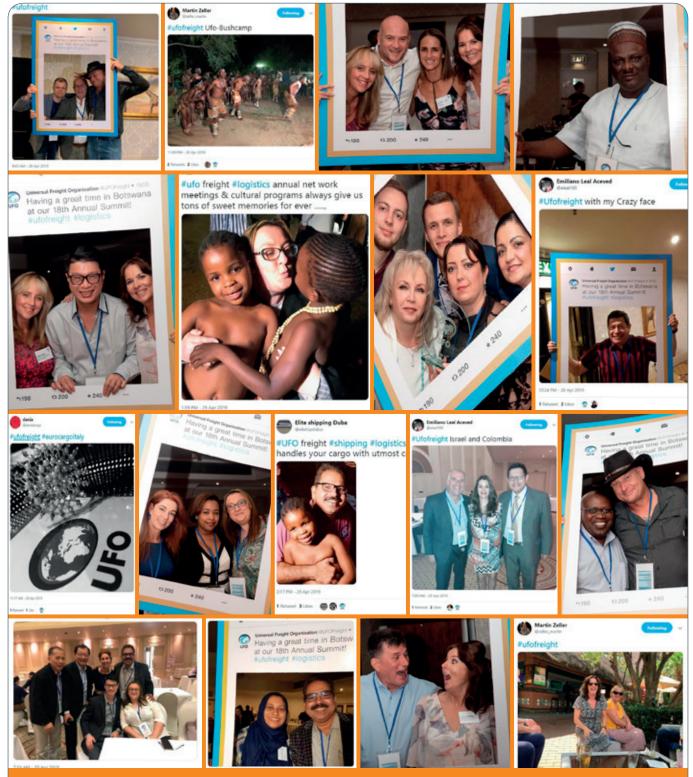
Most network meetings are held in Asia or Europe. However, IATA reported that last year, Africa posted the strongest growth among all regions, up 24.8%, with Africa-Asia trade increasing by more than 64% following an increase in the number of direct flights between the continents and driven by ongoing foreign investment into Africa.

Despite Africa's robust growth, there is still much untapped potential for exporters, importers and therefore freight forwarders. We wanted to provide the opportunity for UFO Members to understand and explore business in this rapidly expanding marketplace. Bringing our event to Africa gave our Members the chance to witness the continents true richness in culture, energy and resources.

The meeting also saw UFO contribute to the global fight to battle plastic pollution. Most similar events use 100s of singleuse plastic water bottles over their duration, which can take between 400 and 1,000 years to decompose. From harming marine life to littering beaches and congesting landfills, the disturbing growth of plastics is threatening our world. To help battle plastic pollution, UFO provided delegates with BPA free reusable aluminium bottles and arranged for the hotel to supply pitchers of filtered water in the conference room. The gathering also raised US \$1300 for Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

After the meeting, the Head Office team spent a few days at Chobe National Park and put together a short video of their adventure."

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## UFO 2019 MEETING TWITTER COMPETITION ENTRIES!

During the Universal Freight Organisation (UFO) 2019 Meeting in Botswana, a fun Twitter Competition was held to get the word out into the industry about the fantastic event! The competition ran through the entire meeting and some great entries were received showing both the hard work and the social fun with the hashtags **#ufofreight** and **#logistics**.

The prize of free registrations to the UFO 2020 Meeting in Beijing (19-21 April 2020) was deservedly won by two delegates - Kamaruddin Baker of Elite Shipping in Dubai and Emiliano Leal Acevedo of L&L International de Colombia Ltda.

Please take the time to view all entries from Twitter in the online story, as well as some more fun photos, with the Twitter frame!

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