

BOTSWANA

9TH ANNUAL SUMMIT

17-19 NOVEMBER 2019

Souvenir Brochure



PROJECT
CARGO
NETWORK



We were excited to hold our 9th Annual Summit from 17-19 November 2019 at Gaborone International Convention Centre (GICC) at The Grand Palm Resort in Botswana.

The event, held in the heart of Africa, gave Members the opportunity to understand, explore and secure business in the expanding marketplace. Representation from the region included Cameroon, Djibouti, Egypt, Ghana, Ivory Coast, Kenya, Namibia, Nigeria, South Africa and Tanzania.

This year, we introduced several new features-including saying goodbye to environmentally unfriendly, printed schedules by developing our own Event Web App, where delegates schedules were readily available on their mobile devices.

A key feature was one-to-one messaging so that they could engage with each other before, during and after the gathering. They were also able to make notes against each 1-2-1 meeting that only they could see.

Time in the meeting room was predominantly 1-2-1 meetings, where delegates from over 55 countries exchanged information, reviewed current and upcoming government and private projects in the manufacturing, oil and gas, infrastructure, construction, power and energy sectors.

Another exciting addition to the event was 4 exclusive Infovideos, recorded especially for PCN by industry expert Marco van Daal. The first video was a thought-provoking case study of the installation of a huge floating granite sphere. The challenge was finding the best solution to lift a 15 ton round ball without touching the bottom. The second video revealed the most common mistake when executing a project, so obvious yet so underestimated that even NASA made the mistake resulting in a 5-year investigation. The third video was an exciting case study where tandem lift operators could not see each other and at a certain point, could not see the 30-ton silo cargo either – operating blind solely on the instructions given by radio. The fourth video covered the important topic of skidding and addressed the various systems, what they consist of, what to look out for and what the latest trends are.

Logistics Director at OMA Group, Mr Ian Treder gave an informative presentation regarding the challenges and benefits of working in Africa. Ian has over 30 years' experience in the shipping and logistics industry and is currently involved in business development, port activities and inland transportation in Africa for the OMA Group, predominately focused on West Africa.

We also welcomed Special Guests, Este De La Hunt and Sharon Cilliers of CargoWise One, with whom we recently formed an exclusive partnership which opens a range of benefits and discounts for PCN Members.

“Project Freight Forwarding is all about building relationships with partners. PCN recognizes the importance of meeting face to face and organizes the venues to allow for owners, executives and the new generation to meet in person, discuss business and build long lasting relationships, trust and friendships. Our recent meeting in Botswana definitely accomplished this. A mixture of meetings, activities and learning opportunities such as the infovideos differentiate PCN from other networks. It offers a lot of learning opportunities and tools such as the new “Event Web App”, allowing members to view their meetings, communicate with each other and keep notes on the app. PCN offers the venue and the rest is on US to attend. SCACLI use this occasion to introduce our company to new members and build the existing relationships to grow our business.” Maria Misurka, VP & Managing Partner, SCACLI (Canada)

Other highlights included a trip to Mokolodi Nature Reserve where we were treated to an exciting game drive in safari vehicles, where we saw rhinos, hyenas, giraffes, amongst other animals. Then we enjoyed a delicious Bush Braai of steak, chicken and boerewors. An extra special treat was when Mafitlhakgosi Traditional Dancers arrived and gave a spectacular show that had us all up on our feet by the end of their performance.

For 2019, we created a new framework of awards to better represent and support the achievements of our membership. The two-stage judging process consisted of a shortlisting followed by a final judging panel which included award winning maritime journalist Felicity Landon, author of The Art of Heavy Transport, Marco van Daal and the highly experienced industry consultant, Susan Oatway.

PCN continued to contribute to the global fight to battle plastic pollution. Most similar events use 100s of single-use plastic water bottles over their duration, which can take up to 1,000 years to decompose. For the second year running, delegates were provided with BPA free reusable PCN bottles and the hotel supplied pitchers of filtered water. The gathering also raised US \$1500 for Sentebale, a charity founded in 2006 by Prince Harry and Prince Seiso, to support children and young people affected by HIV in southern Africa.

PCN President/CEO, Rachel Humphrey said “We are delighted with the feedback from our delegates that they had a fantastic stay in Botswana. We strive to provide a ‘best possible’ event each year and always consider new ideas and improvements that we can make. We appreciate our Members precious time and the cost involved in attending and want them to gain as much value from our gatherings as possible.”



Co-Project between 2 Members
Won by C.H. Robinson and Actanis Project Cargo and collected by Berenice Pacheco of Actanis Project Cargo.



Employer of the Year Award
Won by BEE Logistics Corporation and collected by Sandy.



Innovation Award of the Year
Won by Cnaan Shipping and collected by Samuel Wong.



Project Forwarder of the Year
Won by Central Oceans Singapore and collected by Allie Waggle.



Under 30s Award of the Year
Won by Kira Seeley from CMX Global Logistics.







Meeting Room





Game Drive





We welcomed **91** CEOs and Senior Managers from **53** countries to our 8th Annual Summit.

Country	Company	Delegate
Australia	CMX Global	Kira Seeley, Ilija Ivanisevic
Australia	Freightplus	Rhonda Baty, Kerry Lawless
Australia	Sadleirs	Alun Powell, Brett Watkins
Australia	Spark	Sebastian Laffont
Belgium	ABL NV	Renaud Stiers
Belgium	Europe Cargo	Sven Gillemot
Brazil	CTO Global	Michael Walther, Michele Uria
Brazil	DC Logistics	Dimitri Mattos
Bulgaria	STM Group	Irina Velikova
Cambodia/Myanmar	Bee Logistics	Dinh (Sandy) Thi Thanh Minh
Cameroon	OMA Group	Alain Nzombi
Canada	Canaan	Samuel Wong
Canada	SCACLI	Maria Misurka, Lachlan Morrison
Chile	Integral	Rodrigo Izquierdo
China	Hannational	Johnson Huang
Djibouti	Gulf AS	Mohamed Adour
Ecuador	Schryver	Wolfgang Oberer
Egypt	First Global	Mazen Sabry
Egypt	MGL Cargo	Marc Gharabawi
Georgia/Netherlands	M-Star	Nancy Van de Merten
Ghana/Ivory Coast	COMEXAS	Sandrine Holden
Ghana**	OMA	Ian Treder
Hong Kong	OLA Groups	Weiros Wang
India	Express	Mehul Modh
India	Premier	Ricardo Brass, Subramanian Iyer
India	Procam	Sanjna Vardhan
India	Vanguard	Haribabu Loganathan
Indonesia	PT Perdana	Syahrul Maulani
Ireland	Curtis & Lees	Norman Wilkinson
Italy	Fortune Int	Paolo Federici
Kenya	Sovereign	Florence Tuei
Kuwait	Al Bader	Vipin Rajan, Santhosh Mathew
Kuwait	Dolphin	Anooj Ravindra, Rohit Anooj, Amit Anooj
Malaysia	Kagayaku	Puvaneish Subramaniam
Malaysia	Megaliff	Lim Ling Ling
Malaysia	Tera Projects	Dennis Tan, Brian Foong
Mexico	Actanis	Berenice Pacheco
Namibia	Woker Freight	Kirsten Beeker, Santania Gerber

**Also represent:
Benin, Burkina Faso, Cameroon, Mauritania, Niger, Nigeria, Senegal & Togo.

Country	Company	Delegate
Netherlands	Nunner Logistics	Erwin Cootjans, Rob Kloosterman,
Netherlands	Ryano Logistics	Pieter van der Weijden
New Zealand	Freight Direct	Rahul Varma
Nigeria	Intl Express	Johnson Akede
Norway	Altus Norway	Reidar Evensen
Oman	Khimji Ramdas	Arijit Das, Nidheesh Kurumangalath
Philippines	Nonpareil Int	Anna K. Quiambao, Lech Quiambao
Poland	Hecksher Polska	Rafal Kowalczyk
Poland	Scandinavian Ex	Patryk Duks



Portugal	Ryano Iberia	Romeu Gomes
Russia	Petrel Freight	Ilya Zaytsev
Saudi Arabia	On Dot Freight	Ismail Afthab
Singapore/Thailand/UK	Central Oceans	Allie Waggie
South Africa	Afriguide Logistics	Brad Stephens
South Africa	GLA	Ronald Colman
South Africa	NATCO SA	Mike Durig, Helmut Landgrebe
South Korea	Daewon Logipia	Jackie Yun
South Korea	Duck Yang	Robin Hahn
South Korea	Kimex Air & Sea	Eric Koo
Spain	Coordinadora Int	Pablo Higuera
Sri Lanka	RSL Freight	Ronald Chandiram, Romesh Chandiram
Sri Lanka	Sky Line Maritime	Sujith Senadeera
Sweden	Westdijk Sweden	Lasse Mattsson
Switzerland	ITS International	Massimo Bianco, Patric Bund
Tanzania	Malai Consolidators	Wycliffe Luvai
Turkey	Element Int	Bilge Guzelocak
UAE	Lintas Freight	Wilson Ambooken
UAE	Polaris Shipping	Rajesh Damodaran
UK	Brunel Shipping	Jay Ghuman
UK	PCN Head Office	Rachel Humphrey, Judith Mellett
USA	Thunderbolt	Jim Shapiro
Guest Speakers	Cargowise	Este De La Hunt, Sharon Cilliers



**PROJECT
CARGO
NETWORK**

Head Office

Liss Business Centre, Station Road,
Liss, Hampshire, GU33 7AW,
United Kingdom

Tel: + 44 2392 425204

Fax: + 44 2392 356281

headoffice@projectcargonetwork.com

www.projectcargonetwork.com

Registered in the UK. Company no 7334156.
ISO 9001 Reg No 204480; ISO 14001 Reg No 205343